



## CAPABILITY STATEMENT

*We understand what it takes  
to keep you moving*

### TRUCKLINE'S CORE COMPETENCIES AND CAPABILITIES

- Leading retailer and distributor of Aftermarket and Original Equipment parts and accessories for trucks, trailers and buses in Australia.
- Specialist in fleet maintenance and repair consumables for Australia's tough conditions and harsh climate.
- Supporting all makes and models of North American, European and Japanese commercial vehicles.
- A national distribution network.
- Focused on developing long-term partnerships by going above and beyond with customer service.
- Over 65-year trading history.
- Owned by leading truck and machinery company CNH Industrial.
- Head office based in Heathwood, QLD.

### WHAT MAKES TRUCKLINE UNIQUE?

#### *The best product availability in the industry*

- With 22 company-owned stores, two digital outlets via our website and eBay, and 25 Truckline-accredited resellers, we have the products and people to fulfil your needs nationally, including in remote areas.
- With over 25,000 products in stock and 80% of the inventory being held in stores, you can get parts when you need them, wherever you are.
- Quick order turn-around with daily deliveries across Australia.
- To maximise inventory management, we have Distribution Centres on both the east and west coasts, leading to faster deliveries and less downtime.

#### *Unbeatable service*

- Truckline employs many of the industry's most knowledgeable and experienced staff.
- Staff are dedicated to understanding your operations and interpreting your needs in order to provide a fast and accurate response to your enquiries.
- Regular product training ensures our staff are familiar with the latest technology.





***The most trusted products and brands in the industry***

- We source renowned quality aftermarket parts and accessories from the most trusted brands around the world.
- We offer a wide product range including:
  - Specialised driveline components,
  - Trailer products and components,
  - Accessories.

***The best value for money in Australia***

- Competitive pricing due to our large buying power and excellent relationships with our suppliers.
- National pricing structure: no surprises, our prices are the same across Australia.
- Simplified purchasing and invoicing: you can be invoiced from any store nationally to a single account.
- Regular promotions and attractive offers.

***Truckline Fleet Solutions***

- Our Fleet Solutions are tailored to each fleet's specific maintenance and repair requirements and include:
  - Consignment stock,
  - Automatic stock replenishment,
  - Barcode scanning inventory management,
  - Comprehensive bespoke reporting,
  - Customer specific product development,
  - Local and overseas product procurement,
  - Contract pricing.



**TRUCKLINE'S PAST PERFORMANCE AND ACHIEVEMENT**

- Over 6000 active account customers in Australia.
- 80% returning customers.
- Largest footprint in the market.
- An established Fleet Program.
- Many of our fleet customers have been partnering with Truckline for decades. Some of our customers include: iOR Petroleum, Emerald Carrying, Jim Pearsons, Minecorp and Top End Diesel.

Call Brad Jarvis, National Accounts Manager

**0438 745 860**

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